

FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. FINANCIAL STATEMENTS DECEMBER 31, 2020 AND 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Federation for Jewish Philanthropy of Upper Fairfield County, Inc.

We have audited the accompanying financial statements of Federation for Jewish Philanthropy of Upper Fairfield County, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Federation for Jewish Philanthropy of Upper Fairfield County, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Disclaimer of Opinion on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of allocations to agencies on page 29, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Certified Public Accountants

Stamford, CT November 8, 2021

FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2020 AND 2019

		2020		2019
ASSETS		_		
Current Assets:				
Cash and cash equivalents	\$	515,168	\$	402,397
Pledges receivable, net		190,494		212,980
Other receivables		8,050		12,975
Prepaid expenses and other assets		1,717		2,878
Beneficial interest in assets held by Jewish Community Foundation, Inc.,				
current portion		1,417,882		1,197,117
Total Current Assets		2,133,311		1,828,347
Pledge receivable, non-current portion, net		114,484		136,113
Beneficial interest in assets held by Jewish Community Foundation, Inc.,				
noncurrent portion		1,754,558		1,754,558
Investments		521,275		496,929
Leasehold interest, net		1,785,354		1,835,646
Property and equipment, net		24,316		28,737
Total Assets	\$	6,333,298	\$	6,080,330
LIABILITIES AND NET ASSETS				
Current Liabilities:				
Accounts payable and accrued expenses	\$	11,887	\$	19,098
Allocations payable		462,115		475,000
Due to other agencies		9,499		10,000
Total Current Liabilities		483,501		504,098
Total Liabilities		483,501		504,098
Net Assets:				
Without donor restrictions:				
General		1,886,858		1,822,092
Board designated- emissary program		65,711		114,039
Board designated endowment		1,246,539		1,036,961
Total without donor restrictions		3,199,108		2,973,092
With donor restrictions	_	2,650,689	_	2,603,140
Total Net Assets		5,849,797		5,576,232
Total Liabilities and Net Assets	\$	6,333,298	\$	6,080,330

FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

Net assets, End of Year \$	Net assets, Beginning of Year	Change in Net Assets	Total Functional Expenses	Management and general Fund development Total Supporting Services	Functional Expenses: Social service and community programs Emissary Kaleidoscope Total Program Services	Total Revenue and Other Support	Contribution from Jewish Community Foundation, Inc. Change in beneficial interest in assets held by Jewish Community Foundation, Inc. Investment return Other revenue Net assets released from restrictions	Revenue and Other Support Campaign contributions Total amounts raised in campaign Amounts raised on behalf of others - donor designations Campaign contributions, net
3,199,108	2,973,092	226,016	1,216,799	112,211 149,968 262,179	828,062 101,736 24,822 954,620	1,442,815	48,878 209,395 3,289 184,867 428 446,857	Without Donor Restrictions \$ 1,080,984 (85,026) 995,958
\$ 2,650,689 -6-	2,603,140	47,549				47,549	11,370 19,172 - (428) 30,114	\$ 17,435
\$ 5,849,797	5,576,232	273,565	1,216,799	112,211 149,968 262,179	828,062 101,736 24,822 954,620	1,490,364	48,878 220,765 22,461 184,867 - 476,971	Total \$ 1,098,419 (85,026) 1,013,393
\$ 2,973,092	2,718,645	254,447	1,294,470	119,774 161,561 281,335	875,306 123,760 14,069 1,013,135	1,548,917	511,129 8,061 51,419 52,456 623,065	Without Donor Restrictions \$ 1,015,715 (89,863) 925,852
\$ 2,603,140	2,289,687	313,453				313,453	28,554 48,060 - (52,456) 24,158	2019 With Donor Restrictions \$ 289,295
\$ 5,576,232	5,008,332	567,900	1,294,470	119,774 161,561 281,335	875,306 123,760 14,069 1,013,135	1,862,370	539,683 56,121 51,419 - 647,223	Total \$ 1,305,010 (89,863) 1,215,147

The accompanying notes are an integral part of these financial statements.

FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2020

		PROGRA	PROGRAM SERVICES		SUPPO	SUPPORTING ACTIVITIES	IES	
	Social Service and Community Programs	Emissarv	Kaleidoscone	Total	Management and General	Fund Development	Total	Total Functional Expenses
Functional Expenses			·					ļ
Salaries	\$ 231,994	\$ 31,967	·	\$ 263,961	\$ 65,258	\$ 73,415	\$ 138,673	\$ 402,634
Employee benefits and taxes	22,468	3,171	1	25,639	10,203	11,479	21,682	47,321
Total Salaries and Related Benefits	254,462	35,138	,	289,600	75,461	84,894	160,355	449,955
Employee travel and automobile	4,018	6,293	ı	10,311	1,289	1,289	2,578	12,889
Office supplies and other expenses	3,942	119	4,358	8,419	1,381	2,004	3,385	11,804
Occupancy	4,586			4,586	1,784	3,822	5,606	10,192
Marketing and printing	3,548	1	20,464	24,012		3,550	3,550	27,562
Credit card processing fees	3,019			3,019	1,168	2,504	3,672	6,691
Insurance	5,379	4,693		10,072	2,091	4,484	6,575	16,647
Professional fees	7,849			7,849	3,052	6,541	9,593	17,442
Dues and subscriptions	3,750	33,600		37,350	32		32	37,382
Catering and event costs	3,500	(88)		3,412		10,431	10,431	13,843
Repairs and maintenance	4,918		1	4,918	1,913	4,099	6,012	10,930
Computer expense	4,003			4,003	1,557	3,336	4,893	8,896
Communication and internet service	2,398	597		2,995	1,165	2,496	3,661	6,656
Permits and taxes		2,059		2,059	300		300	2,359
Gifts and awards		20		20				20
Emissary fees		16,613		16,613				16,613
Stipends		2,500		2,500				2,500
Other expenses	4,792	192		4,984	500		500	5,484
Bad debts	275	•		275		•		275
Educational materials	27,820			27,820		•		27,820
Depreciation and amortization	13,677	•	•	13,677	20,518	20,518	41,036	54,713
Total Expenses before Allocations	351,936	101,736	24,822	478,494	112,211	149,968	262,179	740,673
Total allocation to agencies	561,152			561,152	ı			561,152
Less: amounts paid on behalf of others	(85,026)			(85,026)				(85,026)
Net allocations to agencies	476,126		1	476,126	1	1	1	476,126
Total Functional Expenses	\$ 828,062	\$ 101,736	\$ 24,822	\$ 954,620	\$ 112,211	\$ 149,968	\$ 262,179	\$ 1,216,799
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FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

		PROGRA	PROGRAM SERVICES		SUPPO	SUPPORTING ACTIVITIES	TES	
	Social Service and Community Programs	Emissarv	Kaleidoscope	Total	Management and General	Fund Development	Total	Total Functional Expenses
Functional Expenses Salaries	\$ 227.832	\$ 37.712	S9	\$ 265.544	\$ 63.823	\$ 71.801	\$ 135 ₋₆₂₄	\$ 401.168
Employee benefits and taxes								
Total Salaries and Related Benefits	249,572	41,432	1	291,004	73,595	82,794	156,389	447,393
Employee travel and automobile	4,069	14,649		18,718	2,340	2,340	4,680	23,398
Office supplies and other expenses	2,555	598	3,826	6,979	2,683	3,944	6,627	13,606
Occupancy	5,141	,	1	5,141	2,000	4,285	6,285	11,426
Marketing and printing	3,376		10,243	13,619		3,376	3,376	16,995
Credit card processing fees	2,861			2,861	1,112	2,384	3,496	6,357
Insurance	4,536	11,129		15,665	1,766	3,782	5,548	21,213
Professional fees	13,059			13,059	5,080	10,885	15,965	29,024
Dues and subscriptions	12,500	23,648		36,148	142		142	36,290
Catering and event costs	3,915	468		4,383		17,213	17,213	21,596
Repairs and maintenance	4,751			4,751	1,848	3,959	5,807	10,558
Computer expense	3,750			3,750	1,458	3,125	4,583	8,333
Communication and internet service	1,606	1,514		3,120	1,214	2,603	3,817	6,937
Permits and taxes		3,068	1	3,068	425		425	3,493
Gifts and awards		215		215		53	53	268
Emissary fees		16,613		16,613				16,613
Stipends		10,000		10,000				10,000
Other expenses	26,024	426		26,450	5,293		5,293	31,743
Bad debts	9,811		1	9,811	1			9,811
Educational materials	25,487			25,487				25,487
Depreciation and amortization	13,879			13,879	20,818	20,818	41,636	55,515
Total Expenses before Allocations	386,892	123,760	14,069	524,721	119,774	161,561	281,335	806,056
Total allocation to agencies	578,277	1		578,277				578,277
Less: amounts paid on behalf of others	(89,863)			(89,863)				(89,863)
Net allocations to agencies	488,414	1		488,414		,	1	488,414
Total Functional Expenses	\$ 875,306	\$ 123,760	\$ 14,069	\$ 1,013,135	\$ 119,774	\$ 161,561	\$ 281,335	\$ 1,294,470
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FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	2019
Cash Flows from Operating Activities:		
Change in net assets	\$ 273,565	\$ 567,900
Adjustments to reconcile in net assets to		
to net cash provided by operating activities:		
Provision for uncollectible accounts - current campaign	275	9,811
Depreciation and amortization	54,713	55,515
Unamortized discount on campaign receivable	1,995	13,970
Changes in beneficial interest	(220,765)	(539,683)
Unrealized and realized (gain) on investments	(10,907)	(42,218)
Change in Operating Assets and Liabilities:		
Pledges receivable	41,845	(105,765)
Other receivable	4,925	63,434
Prepaid expenses and other assets	1,161	(1,890)
Accounts payable and accrued expenses	(7,211)	6,180
Allocations payable	(12,885)	81,366
Agency liabilities	(501)	(52,737)
Total Adjustments	(147,355)	(512,017)
Net Cash Provided by Operating Activities	 126,210	 55,883
Cash Flows from Investing Activities		
Proceeds from sale of investments	94,703	21,235
Purchases of investments	 (108,142)	 (32,941)
Net Cash (Used) in Investing Activities	 (13,439)	 (11,706)
Net Increase in Cash and Cash Equivalents	112,771	44,177
Cash and Cash Equivalents, Beginning of Year	 402,397	 358,220
Cash and Cash Equivalents, End of Year	\$ 515,168	\$ 402,397

NOTE 1 OPERATIONS

ORGANIZATION ACTIVITY

Federation for Jewish Philanthropy of Upper Fairfield County, Inc. ("Federation" or "FJP"), is a nonprofit organization that conducts federated campaigning in the area that encompasses the greater Bridgeport, Easton, Fairfield, Georgetown, Monroe, Norwalk, Redding, Ridgefield, Stratford, Trumbull, Westport, Weston, and Wilton areas to support Jewish agencies and the programs in the local area and Israel.

The Federation receives donations from individuals and foundations primarily through campaigns and periodic fundraising events.

PROGRAM ACTIVITIES

The primary program services of the Federation are as follows:

- Social Service and Community programs
 - Books2connect and Book Buddies provides new and gently used books to inner city students and provide local volunteers to tutor those students with reading.
 - o PJ Library provides Jewish-content books to Jewish families with young children.
 - o Various community-wide programs covering current events, lectures, book talks, films, and concerts.
 - Fundraising Campaign An annual fundraising campaign and allocations process to support organizations serving both the Jewish and broader communities in Upper Fairfield County and throughout the world (including Israel, former Soviet Union, Eastern Europe, South America, and beyond).
- Young Israeli Emissary program ("Emissary") brings post-high school Israeli youth to the community for ten months per year to teach and share Israeli culture, history, and current events with community members of all ages, from young children to senior adults.
- Kaleidoscope A magazine printed by the Federation. Beginning in 2019, the Federation began publication of the magazine in-house.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The Federation's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America on an accrual basis. Consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

FINANCIAL STATEMENT PRESENTATION

The financial statements are presented in accordance with the requirements of Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Section 958-205, *Presentation of Financial Statements of Not-for-Profit Entities*. Accordingly, the Organization is required to report net assets and changes therein as follows:

- Net Assets Without Donor Restrictions Net assets without donor restrictions represents net assets not subject to donor-imposed restrictions. These resources may be expended at the discretion of the Board of Directors, including board designated funds functioning as endowment.
- Net Assets With Donor Restrictions Net assets with donor restrictions represent contributions that are restricted by the donor as to purpose or time of expenditure. The restrictions may include, net assets maintained permanently by the Federation, or net assets from endowments not yet appropriated for spending.

When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as "net assets released from restrictions".

CASH AND CASH EQUIVALENTS

For the purpose of the statement of cash flows, the Federation considers all highly liquid investments with an initial maturity of three months or less when purchased to be cash equivalents.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

PLEDGE RECEIVABLES

Unconditional pledge receivables are measured at fair value and are recognized as revenue in the period received and recorded as assets, decreases in liabilities, or expenses, depending on the form of the benefits received as a result of the gift. Conditional pledge receivables are recognized when the conditions on which they depend are substantially met. Pledge receivables that are expected to be collected in more than one year are recorded as a non-current asset on the Statement of Financial Position and are amortized to present value.

Pledge receivables are stated at the amount management expects to collect from outstanding balances. The estimate is based on historical collection experience, a review of the status of the receivables, and judgement. Management provides for probable uncollectible amounts through an allowance based on its assessment of the status of individual receivables. As of December 31, 2020 and 2019, management has taken an allowance for uncollectible pledge receivables of \$12,000.

INVESTMENTS

Investments are reported at fair value. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date.

Purchases and sales of securities are recorded on a trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Unrealized gains and losses include the Federation's gains and losses on investments held during the year. Investment income/loss are recorded as increases or decreases in net assets without donor restrictions in the statement of activities and changes in net assets unless a donor or law restricts their use.

PROPERTY AND EQUIPMENT

Property and equipment are carried at cost, if purchased or at estimated fair value on the date of gift, if donated. Assets with a cost of \$2,500 or more and a useful life of three years or more are capitalized as property and equipment. The Federation reports gifts of property and equipment as support without donor restrictions unless explicit donor stipulations specify how the assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used are reported as support with donor restrictions. Absent explicit donor stipulations about how long those donated assets must be maintained, the Federation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Repair and maintenance of existing facilities are charged as expenses as incurred. Depreciation is determined using the straight-line method over the estimated useful lives of the assets, generally three to five years.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ALLOCATIONS TO AGENCIES

The Federation makes allocations to agencies in the current year from the current year campaign revenues.

CONTRIBUTIONS

The Federation reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restrictions expires, that is when a stipulated time restriction ends or a purpose restriction is accomplished, net asset with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions with donor restrictions that are received and expended within the same fiscal year are reported as contributions without donor restrictions.

AGENCY TRANSACTIONS

Contributions and pledges designated by the donors to be paid to specific agencies are considered agency transactions. Such contributions and pledges raised on behalf of others are reflected in the accompanying statement of activities as part of total amounts raised in campaigns, but are not considered to be part of the campaign revenue of the Federation and are deducted to reflect the Federation's campaign revenue.

PROGRAM AND OTHER FEES

Program and other fees are recognized in the period the services are performed in accordance with the terms of the contract or agreement.

CONTRIBUTED SERVICES

The Federation receives a substantial amount of volunteer services in carrying out its programs and activities. Volunteers perform various administrative and fundraising functions. However, only certain amounts have been reflected in the financial statements for those services meeting the criteria for recognition. Contributed services are not recognized unless the donated services create or enhance non-financial assets or require specialized skills that would typically be purchased if not donated. In-kind contributions are measured at the fair value of the assets transferred to the Federation or the liabilities cancelled or settled.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

INCOME TAXES

The Federation is a nonprofit organization and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Federation is classified by the Internal Revenue Service as a public charity. Contributions made to the Federation are qualified for the maximum tax deductions allowable under the United States Internal Revenue Code.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Federation and recognize a tax liability if the Federation has taken an uncertain position that more likely than not will not be sustained upon examination by the Internal Revenue Service. Management has analyzed tax positions taken by the Federation, and has concluded that as of December 31, 2020, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements.

The Federation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax period in progress. The Federation's informational tax filings are generally subject to examination by the Internal Revenue Service ("IRS") and relevant state agencies for three years from the later of the due date of the return or the date the return is actually filed. Currently, the Federation's tax filings for the years ended December 31, 2020, 2019, 2018, and 2017 are subject to examination.

ADVERTISING COSTS

The Federation expenses the cost of advertising when the advertising takes place. Advertising costs for the year ended December 31, 2020 were \$27,562 and \$16,995, respectively.

CAMPAIGN MATERIALS

The costs of campaign materials are expensed as incurred.

ALLOCATION OF EXPENSES AMONG PROGRAM AND SUPPORTING SERVICES

The financial statements report certain categories of expenses that are attributable to one or more program or supporting services of the Federation. Accordingly, these expenses have been allocated among the programs and supporting activities benefited based on an estimate of time and effort. Management and general expenses include those expenses that are not directly identifiable with a specific function but provide for the overall support and direction of the Federation.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)* ("ASU 2016-02") to increase transparency and comparability among organizations by recognizing its right to use the underlying asset for the lease term (lease assets) and the liability to make lease payments (lease liabilities) on the balance sheet and disclosing key information about leasing arrangements. The main difference between previous guidance and ASU 2016-02 is the recognition of the assets and liabilities arising from those leases classified as operating leases under the previous lease guidance. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class or underlying asset not to recognize lease assets and lease liabilities. If a lessee makes this election, it should recognize the lease expense for such leases generally on a straight-line basis over the lease term. ASU 2016-02 does not change the differentiation between finance leases and operating leases. ASU 2016-02 is effective for fiscal years beginning after December 15, 2019 and permits early application. Due to the COVID-19 pandemic, the effective date for ASU 2016-02 has been delayed until fiscal years beginning after December 15, 2020.

In June 2018, the FASB issued ASU 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958) ("ASU 2018-08)", which aims to assist entities in evaluating whether contributions should be accounted for as contributions or exchange transactions and determining whether a contribution is conditional. For non-profit organizations that receive contributions, ASU 2018-08 is effective for fiscal years beginning after December 15, 2018. For non-profit organizations that make contributions, ASU 2018-08 is effective for fiscal years beginning after December 15, 2019.

The Federation adopted the provisions of ASU 2018-08 on contributions received during the year ended December 31, 2019. There is no effect on the financial statements as of December 31, 2020 and for the year then ended as a result of adopting the accounting principle.

NOTE 3 CASH AND CASH EQUIVALENTS

Cash and cash equivalents consists of the following at December 31, 2020:

	 2020	 2019
Cash in deposit accounts	\$ 515,168	\$ 402,397
Total cash & cash equivalents	\$ 515,168	\$ 402,397

NOTE 4 PLEDGES RECEIVABLE

The Federation raised funds for various projects and endowments. Pledges receivable represent unconditional promises to give in future periods. The Federation regularly evaluates the collectability of its outstanding pledges.

In 2019, the Federation launched the "Gesher Campaign", a five-year campaign to raise funds for the Emissary program. The goal is to raise \$500,000. As of December 31, 2020 and 2019, the Federation recognized \$0 and \$313,102, respectively, of Gesher Campaign income, of which \$0 and \$252,460, respectively was still outstanding. The unconditional promises to give that are expected to be collected in more than one year are measured at fair value using the present value technique at a 3.25% and 4.75% effective interest rate at December 31, 2020 and 2019, respectively..

The following table sets forth the annual and Gesher campaign receivable at fair value as of December 31, 2020.

	eivable less n one year	vable one to ve years
Annual campaign pledge receivable Gesher campaign pledge at face value	\$ 151,854 50,640	\$ 21,700 145,157
	202,494	166,857
Less: allowance for doubtful accounts Less: unamortized discount	 (12,000)	(-) (52,373)
Pledge receivable, net	\$ 190,494	\$ 114,484

The following table sets forth the annual and Gesher campaign receivable at fair value as of December 31, 2019.

		ivable less none year	 able one to years
Annual campaign pledge receivable Gesher campaign pledge at face value	\$	145,040 79,940	\$ 172,520
Less: allowance for doubtful accounts Less: unamortized discount		224,980 (12,000) (-)	172,520 (-) (36,407)
Pledge receivable, net	\$ -16-	212,980	\$ 136,113

NOTE 5 BENEFICIAL INTEREST IN ASSETS HELD

As a result of the acquisition in 2015 of Jewish Center for Community Services, Inc. ("JCCS"), the Federation acquired assets held at the Jewish Community Foundation, Inc. ("JCF") on its behalf. The Federation receives distributions from JCF annually that includes funds without donor restrictions and funds with donor restrictions. JCF does not have variance power on the assets they hold on behalf of the Federation. The value is based on the underlying market value of the portfolio.

The following table presents the assets held by JCF, by asset class:

	hout Donor estrictions	ith Donor estrictions	 Total
Balance at December 31, 2019 Contributions Donor-advised distributions Net Income	\$ 1,036,961 100,000 (52,500) 162,078	\$ 1,914,709 (428) 11,369	\$ 2,951,670 100,000 (52,928) 173,447
Beneficial Interest in Assets at December 31, 2020	\$ 1,246,539	\$ 1,925,650	\$ 3,172,189

NOTE 6 LEASEHOLD INTEREST

The leasehold interest, in the original amount of \$2,011,668 relates to a long-term lease agreement ("the Agreement") that JCCS had entered into with the Jewish Home for the Elderly of Fairfield County, Inc., also known as Jewish Senior Services, Inc., (the "JHE"), prior to the acquisition by the Federation in 2015 (Note 5). The Agreement specifies that the JHE will lease back a portion of the property that JCCS previously sold to JHE in July 2011. Construction of the new facilities was completed in the spring of 2016, at which time the Federation proceeded to occupy its space. Additionally, the Federation, through the acquisition, holds a right to a portion of the proceeds of any sale of the facility based on its pro rata share of the leased space to the entire structure. The asset is being amortized over an estimated useful life of 40 years resulting in amortization expenses of \$50,292 and \$50,292 for the years ended December 31, 2020 and 2019, respectively.

NOTE 7 FAIR VALUE MEASUREMENTS

The Federation measures investments at fair value in accordance with FASB ASC Section 820, Fair Value Measurements and Disclosures. FASB ASC Section 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC Section 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when

NOTE 7 FAIR VALUE MEASUREMENTS (CONTINUED)

available. Observable inputs that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Federation.

Unobservable inputs are inputs that reflect the Federation's assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances.

The hierarchy is broken down into three levels based on the reliability of inputs as follows:

- Level 1 Inputs Unadjusted quoted prices in active markets that are accessible at the measurement date.
- Level 2 Inputs Inputs other than quoted prices in active markets that are observable either directly or indirectly.
- Level 3 Inputs Unobservable inputs in which there is little or no market data, which requires management to develop their assumptions.

The fair values of all investments held are determined using unadjusted quoted prices (Level 1 inputs).

The following is a description of the valuation methodologies used for financial instruments measured at fair value:

<u>Exchange traded funds</u>- valued at the closing price reported in the active market in which the securities are traded.

Mutual funds- valued at the net asset value of shares held at year-end.

The following table sets forth, by level within the fair value hierarchy, the investments at fair value as of December 31, 2020:

	Level 1	Lev	<u>rel 2</u>	Lev	<u>el 3</u>	Total
Exchange Traded Funds Mutual Fund	\$ 237,548 283,727	\$	- -	\$	- -	\$ 237,548 283,727
Total Investments, at December 31, 2020	\$ 521,275	\$		\$		\$ 521,275

NOTE 7 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table sets forth, by level within the fair value hierarchy, the investments at fair value as of December 31, 2019:

	<u>Level 1</u>	Level 2	Level 3	Total
Exchange Traded Funds Mutual Fund	\$ 196,957 299,972	\$ - -	\$ - -	\$ 196,957 299,972
Total Investments, at December 31, 2019	\$ 496,929	\$ -	\$ -	\$ 496,929

Investment return, including interest earned on cash accounts, is summarized as follows:

	 2020	2019		
Interest and dividend income Net realized and unrealized gain (loss) Investment fees	\$ 15,345 10,906 (3,918)	\$	17,612 42,218 (3,709)	
Total Investment Return	\$ 22,333	\$	56,121	

NOTE 8 PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31, 2020 and 2019:

	 2020	2019		
Furnishings and equipment Less: accumulated depreciation	\$ 57,687 (33,371)	\$	57,687 (28,950)	
Property & equipment, net	\$ 24,316	\$	28,737	

Depreciation expense for the years ended December 31, 2020 and 2019 was \$4,421 and \$5,223, respectively.

NOTE 9 RESTRICTIONS ON NET ASSETS

Net assets with donor restrictions as of December 31, 2020 and 2019 consists of amounts restricted for the following purposes or periods:

	2020		2019	
Subject to expenditure for specified purpose:				_
Rogoff endowment gift fund	\$	34,309	\$	15,136
Purpose-restricted funds		171,343		160,151
Net assets to be held in perpetuity		2,138,558		2,138,558
Subject to time restrictions:				
Gesher campaign		304,079		276,695
Campaign gifts for 2020 and 2021		2,400		1,000
Sponsorship		-		11,600
Total Net Assets With Donor Restrictions	\$	2,650,689	\$	2,603,140

For the years ended December 31, 2020 and 2019, net assets were released from restrictions by incurring expenses satisfying the purpose specified by the donors or the passage of time as follows:

	2	020	2019
Purpose Restriction Accomplished: Rogoff endowment gift fund Donor-advised distributions	\$	428	\$ 50,000 2,456
Net Assets Released from Restrictions	\$	428	\$ 52,456

NOTE 10 LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Federation's financial assets as of the statement of financial position date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date.

Amounts not available include support revenue received with donor restrictions and receivables from donors scheduled to be collected in more than one year.

NOTE 10 LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS (CONTINUED)

	2020		2019
Cash and cash equivalents	\$ 515,168	\$	402,397
Pledges receivable, net	190,494		212,980
Other receivables	8,050		12,975
Investments	521,275		496,929
Beneficial interest in assets held by Jewish Community			
Foundation, Inc.	3,172,440		2,951,675
Financial assets, at year-end	4,407,427		4,076,956
Contractual or donor-imposed restrictions:			
Restricted by donor with time or purpose restrictions	(2,650,689)		(2,603,140)
Board designated net assets	(1,312,250)		(1,151,000)
Financial assets available to meet cash needs for general expenditures within one year	\$ 444,488	\$_	322,816

As part of the Federation's liquidity management, it holds cash in excess of daily requirements in a checking account (Note 3) and invests in marketable equity securities. A portion of the Federations funds are invested in pool accounts managed by the Jewish Community Foundation. For purposes of analyzing resources available to meet general expenditures within one year, the Federation considers all expenditures related to its ongoing activities of providing funds for social service and community programs as well as services undertaken to support those activities to be general expenditures. In addition to financial assets available to meet general expenditures within one year, the Federation anticipates collecting sufficient revenue from its campaigns and other fundraising efforts to cover general expenditures not covered by donor-restricted resources.

As part of the Federation's liquidity management, the Federation has a board designated endowment of \$1,246,539 at December 31, 2020. Although the Federation does not intend to spend from its board designated endowment or accumulated gains and income from donor-restricted endowment assets, other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from these sources could be made available if necessary.

NOTE 11 ENDOWMENT

The Federation's endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as an endowment.

As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the Board of Directors to function as an endowment, are classified and reported based on the existence or absence of donor-imposed restrictions.

<u>Interpretation of Relevant Law</u>

The Board of Directors of the Federation has interpreted the Connecticut Prudent Management of Institutional Funds Act (CTPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Federation classifies investments held in perpetuity as (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as investment in perpetuity is classified as accumulated gains and income on donor-restricted endowment until those amounts are appropriated for expenditure by the Federation in a manner consistent with the standard of prudence prescribed by CTPMIFA. In accordance with CTPMIFA, the Federation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

Funds with Deficiencies

From time to time, the fair value of investments associated with donor-restricted endowment funds may fall below the level that the donor or CTPMIFA requires the Federation to retain as a fund of perpetual duration. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are reported in net assets with donor restrictions. As of December 31, 2020 and 2019, donor-restricted endowments were deficient by \$156,955 and \$192,488, respectively, as follows:

NOTE 11 ENDOWMENT (CONTINUED)

Funds with Deficiencies (continued)

		2020	2019		
Fair value of original endowment gift Fair value of the underwater endowment gift		1,074,027 (917,072)	\$	1,074,027 (881,539)	
Deficiencies of underwater endowment funds	\$	156,955	\$	192,488	

Return Objectives and Risk Parameters

The Federation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include donor-restricted assets that the Federation must hold in perpetuity as well as board-designated funds.

Under this policy, as approved by the Board of Directors, endowment assets are invested in a manner that is intended to meet the Federation's primary objective of preservation of capital and secondary objectives of long-term capital appreciation and minimizing investment risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Federation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Federation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Federation's spending policy limits spending to no more than 3% of the average balance over the last three years. This is consistent with the Federation's objective to maintain the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return. The Board of Directors has established a committee to allocate income from the fund to organizations on an annual basis.

Income from the Rogoff Endowment Gift Fund is available to support educational programs and projects in Israel.

NOTE 11 ENDOWMENT (CONTINUED)

Endowment Net Assets

The Board of Directors has designated \$1,246,539 and \$1,036,961 of net assets without donor restrictions for long-term investments as of December 31, 2020 and 2019, respectively. Donor-restricted endowments of \$2,344,209 and \$2,313,845, respectively, consists of the Rogoff Endowment Gift Fund and assets acquired with donor restrictions from JCCS in connection with the merger.

Changes in endowment net assets for the year December 31, 2020 were as follows:

	Without Donor Restrictions		With Donor Restrictions		Total
Endowment net assets,		_			
January 1, 2020	\$	1,036,961	\$	2,313,845	\$ 3,350,806
Investment return: Investment income Net appreciation on investments (realized and		-		13,173	13,173
unrealized)		_		9,363	9,363
Total investment return				22,536	 22,536
Investment expenses Expenditure of		-		(3,363)	(3,363)
endowment assets		(52,500)		(428)	(52,928)
Other changes Earnings in beneficial interest for assets held at		100,000		250	100,250
JCF		162,078		11,369	 173,447
Endowment Net Assets, December 31, 2020	\$	1,246,539	\$	2,344,209	\$ 3,590,748
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NOTE 11 ENDOWMENT (CONTINUED)

Changes in endowment net assets for the year December 31, 2019 were as follows:

	Without Donor Restrictions		With Donor Restrictions		Total	
Endowment net assets,						
January 1, 2019	\$	618,351	\$	2,289,687	\$	2,908,038
Investment return:						
Investment income		=		15,003		15,003
Net appreciation on investments (realized and						
unrealized)		=		36,242		36,242
Total investment return		-		51,245		51,245
Investment expenses Expenditure of		-		(3,184)		(3,184)
endowment assets		(80,730)		(52,456)		(133,186)
Other changes		2,800		400		3,200
Earnings in beneficial interest for assets held at						
JCF		496,540		28,153		524,693
Endowment Net Assets,						
December 31, 2019	\$	1,036,961	\$	2,313,845	\$	3,350,806

NOTE 12 RETIREMENT PLAN

The Federation maintains a 403(b) Plan (the "Plan") to provide retirement benefits for all full-time employees. Employees may make contributions to the Plan up to the maximum allowed by the Internal Revenue Code. During the years ended December 31, 2020 and 2019, the Federation made no contributions to the Plan.

During 2019, the board approved a resolution to dissolve a 403B tax deferred annuity plan that was created for the former executive director of one of the pre-merger legacy organizations.

NOTE 13 COMMITMENTS

The Federation has several operating lease agreements for office equipment and vehicles. The rental expenses related to those leases were \$12,073 and \$16,215 for the years ended December 31, 2020 and 2019, respectively.

The Federation holds a long-term lease agreement with JHE (Note 6) for the portion of space occupied in the existing property. The term of the lease is for ninety-nine (99) years. The base rent is \$1 per year, plus the tenant's share of real estate tax and costs of operations of 1.47%. Total occupancy and telephone costs paid to JHE during the years ended December 31, 2020 and 2019 were \$14,912 and \$13,370, respectively.

NOTE 14 RISKS AND UNCERTAINTIES

Cash and Cash Equivalents

The Federation maintains its cash balances in bank accounts at several financial institutions. These balances, at times, may exceed the federally insured limits established by the Federal Deposit Insurance Corporation ("FDIC"). At December 31, 2020 and 2019, the Federation's uninsured cash balance totaled \$223,407 and \$316,920, respectively. The Federation has not incurred losses related to these deposits and management does not believe the Federation's deposits are exposed to any significant credit risk.

Investments

The Federation's investments in exchange traded funds and mutual funds are subject to fluctuations due to general market conditions and interest rates.

Uncertainties

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 10, 2020, declared it to be a pandemic. The actions taken to mitigate it have had, and are expected to continue to have, an adverse impact on the economy, financial markets, and the geographical area in which the Organization operates. It is unknown how long these conditions will last and what the complete financial effect will be to the Organization. Additionally, it is reasonably possible that estimates made in the financial statements have been, or will be, materially and adversely impacted in the near term as a result of these conditions.

NOTE 15 RELATED PARTY

The Federation shares its employees and resources with the JCF. In return, JCF pays \$10,000 annually to the Federation for its services. This amount is included in other revenue on the statement of activities and changes in net assets.

NOTE 16 SUBSEQUENT EVENTS

MANAGEMENT REVIEW

In accordance with FASB ASC Section 855-10, *Subsequent Events*, management has evaluated subsequent events through November 8, 2021 which is the date the financial statements were available to be issued.

FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC.

SUPPLEMENTARY INFORMATION DECEMBER 31, 2020

FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. SCHEDULE OF ALLOCATIONS TO AGENCIES FOR THE YEAR ENDED DECEMBER 31, 2020

Allocations Awarded	
American Jewish Joint Distribution Committee	\$ 66,862
Anti-Defamation League	11,848
BBYO CT Valley Region	6,000
Bi-Cultural Hebrew Academy Birthright Israel Foundation	15,250 2,500
Carl and Dorothy Bennett Center for Judaic Studies	1,000
Circle of Friends (Beth El Synagogue)	2,000
Ezra Academy	5,000
Friendship Circle of Fairfield County Hillel: at UCONN	1,000 6,000
Holocaust Child Survivors of CT	4,500
JCC of New Haven Bussing	1,200
Jewish Broadcasting Service	3,000
Jewish Federations of North America Jewish Senior Services	41,843
Kesher Project (Congregation B'nai Israel)	20,000 4,373
Life Bridge Community Services	5,000
Merkaz Community High School of Judaic Studies	45,000
Positive Directions	6,000
Project Kesher	5,000
Schoke Jewish Family Service Schoke Jewish Family Service-Camp Scholarship	86,750 10,000
Southern CT Hebrew Academy	3,500
Total Allocations Awarded	 353,626
Other	
Gala Match that was spread to multiple organizations	15,000
Jewish Senior Services Special Covid-19 grants	25,000
Rogoff Israel funds held in Israel Schoke JFS Special Covid-19 grants	50,000 10,000
Schoke JFS Super Sunday Match	22,500
Total Other	 122,500
Allocations Paid on Behalf of Others	
Aharai	2,078
American Jewish Committee Beit Chaverim	1,250 500
Chabad of Fairfield	6,000
Chabad of Hyde Park	1,000
Congregation Beth El Fairfield	550
Congregation B'nai Torah	100
Congregation of Beth El Norwalk Congregation Shir Shalom	100 118
Congregation Binai Israel	72
Emunah Children's Center	5,000
Hillel University of Chicago	2,000
Holocaust Chile Survivors	18
Home in the Valley JCF Milton August Fund	1,432 250
Jewish Broadcasting Service	4,000
Jewish Family Services- Schoke	5,460
Jewish Family Services of Fairfield	2,500
Jewish Joint Distribution Committee	10,000
Jewish Senior Services	4,498
JLIC University of Chicago Kesher Project	1,800 218
Lamerhav	2,192
Merkaz	1,078
Mikvah Israel	1,000
Rodelph Sholom	360
TCS Temple Israel	680 1,800
Temple Shalom	1,800
TzedakahShop	6,144
Unistream	1,511
Westchester Hebrew High School	11,000
Womens Giving Circle	4,799
Yavneh Hyde Park Yeshiva of Waterbury	500 4,900
Total Allocations paid on Behalf of Others	 85,026
Total Allocations to Agencies	\$ 561,152

FEDERATION FOR JEWISH PHILANTHROPY OF UPPER FAIRFIELD COUNTY, INC. SCHEDULE OF ALLOCATIONS TO AGENCIES FOR THE YEAR ENDED DECEMBER 31, 2019

Allocations Awarded		
American Jewish Joint Distribution Committee	\$	66,862
Anti-Defamation League	Ψ	11,848
BBYO CT Valley Region		6,000
Bi-Cultural Hebrew Academy		15,250
Birthright Israel Foundation		2,500
Carl and Dorothy Bennett Center for Judaic Studies		1,000
Circle of Friends (Beth El Synagogue)		2,000
Ezra Academy		5,000
Friendship Circle of Fairfield County		1,000
Hillel: at UCONN		6,000
Holocaust Child Survivors of CT		4,500
JCC of New Haven Bussing		1,200
Jewish Broadcasting Service		3,000
Jewish Federations of North America		41,843
Jewish Senior Services		20,000
Kesher Project (Congregation B'nai Israel)		4,373
Life Bridge Community Services		5,000
Merkaz Community High School of Judaic Studies		45,000
Positive Directions		6,000
Project Kesher		5,000
Shoke Jewish Family Service		86,750
Shoke Jewish Family Service-Camp Scholarship		10,000
Southern CT Hebrew Academy		3,500
Youth & Teens- Miscellaneous		124
Total Allocations Awarded		353,750
Other		
Congregation partnerships		10,499
New grants/Covid-19 relief		71,250
Prior year cancelled awards		(10,000)
Rogoff awards		62,665
Young leadership award		250
Total Other		134,664
Allocations Paid on Behalf of Others		
Chabad of Fairfield		1,500
Chabad of Hyde Park		1,800
Congregation of Beth El Norwalk		3,327
Emunah Children's Center		5,400
Hillel University of Chicago		1,800
Jewish Broadcasting Service		4,000
Jewish Family Services- Schoke		4,000
Jewish Joint Distribution Committee		10,000
Jewish Senior Services		1,500
Miscellaneous		13,936
Westchester Hebrew High School		10,000
Yavneh Hyde Park		1,800
Yeshiva of Waterbury		30,800
Total Allocations paid on Behalf of Others		89,863
Total Allocations to Agencies	\$	578,277